



## APIS MONTHLY REPORT



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# APIS Monthly Report

**Comprehensive**

**Professional**

**Objective**

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## ● Overview

Currently, the demands in China domestic market has increased significantly in winter, resulting in insufficient supply of many veterinary drugs and price rising. In addition, the significant changes in the RMB exchange rate to USD also make the price increase. Many products such as florfenicol, tylosin, tiamulin, tilmicosin and other categories have steadily increased. The categories like penicillin potassium industrial salt, amoxicillin, and analgin are expected to be at a high level operation for a period of time, and the market is expected to be generally optimistic. The price of doxycycline hydrochloride is gradually falling, but the market supply channels are still tightly, and attention is high.

## ● Exchange Rate

The exchange rate is stable at 1USD = 6.628RMB, 1EUR=7.829RMB.



## 1. Macrolide Series :

**Tylosin tartrate/Tilmicosin:** The main manufacturers have increased their product quotations and market prices have increased. It is expected that prices will remain stable in later period. Tilmicosin phosphate supply is very tight in China domestic market, and various manufacturers decreased the deals. The market price is around usd38/kg-40/kg, and the tylosin tartrate powder is around usd30/kg.

**Erythromycin Thiocyanate:** As Azithromycin's demands has remained enthusiastic in the market, manufacturers have actively adjusted prices. The current market price of this product is usd44/kg-46/kg.

**Azithromycin:** The cold winter is coming, the demands will increase. Available products in the market are tightly, however order delivery gradually resumed, and market inquiry transactions continued to be active. Affected by the recent fast change of USD-RMB currency exchange rate, the cost of raw materials increased and prices have risen slightly. The market price is usd120/kg-125/kg.

## 2. $\beta$ -lactams Series :

**Amoxicillin:** The quotations of main factories were high, market inquiries were much actively , and prices went up (the market price was around usd26/kg), and the market price index was running at a high level in this period.

**Penicillin G Procaine:** The quotations of main factories continue to be high and are supplied in limited quantities. The delivery date has been arranged until January next year. The market has responded positively, with hot transactions and relatively concentrated prices. The market price index is running at a high level. With seasonal performance, it may continue to run at a high level and may continue to rise.

## 3. Aminoglycosides Series :

**Neomycin sulfate:** Market price in November around usd16.8/Bou-17.3/Bou. Neomycin Sulphate price is stable, and market demand is gradually increasing.

Price prediction: It is expected that market prices will rebound in the near future. As the winter enter and purchases enter the peak period, prices are expected to rise slowly in the winter.

#### 4. Tetracyclines Series :

**Doxycycline hcl:** Kunshan has already re-offered recently for Doxycycline, price start to reduce. The market price trends going down, but slowly. Recently price of market is around usd93/kg-94/kg.

**OTC hcl:** Due to the Corn price raise, market price of OTC HCL raised to usd14/kg-15/kg. With the Doxycycline re-production in the 4th season 2020, the demand of OTC base will also raise, it will make the OTC hcl cost raise as well. Pay attention to the market feedback.

#### 5. Amido alcohols Series :

**Florfenicol:** The hot market demands, raw material prices rising and change of exchange rate have led to the continuous rise in the market price of florfenicol this month. At present, the market price has risen to around usd58.5/kg-59.5/kg, and the delivery time is tightly, such as Jiangsu Hansyn factories delivery date has been arranged until the end of December, and Kangmu factory has stopped offering.

As the supply of main factories is tightly, we expect that the market price will continue to rise. If there is purchasing demand in the near future, we suggest to reserve some stock to cope with market changes.

#### 6. Lincomamides Series :

**Lincomycin:** Lincomycin price is stable in Oct. The market price is around usd39/bou-44/bou. During mid Oct., some factory have improved price. The main reason is exchange rate decrease a lot and the usd cost increase. For future trend, it depends on whether Topfond finished moving address and can recover normally.

#### 7. Quinolones Series :

**Enrofloxacin/Ciprofloxacin:** Market demands increased much, and factory's inventory not enough.

Market price is keep stable, around usd26.5/kg-27/kg.

**Norfloxacin:** The price keep stable, and no change. Market price is around usd36.5/kg-37/kg.

## 8. Sulfonamides Series :

**Sulfadiazine (sodium):** It is one of the sulfonamide antibacterial drugs. The current price is at a high level. As strict environmental protection and raw material rise, price is still in a upward trend. Price fluctuates between usd31/kg-31.5/kg.

**Sulfamethazine (sodium):** It is one of the sulfonamide antibacterial drugs. Recently, due to the increase in the price of raw material acetylacetone, manufacturers have raised the price accordingly. The current market price fluctuates around usd12.9/kg, and the price is slowly increasing in the later period.

## 9. Nitrofurans Series :

**Furaltadone:** The supplying and production are stable. Market price keeps stable around usd19/kg , and furazolidone market price is around usd12/kg.





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