



APIS MONTHLY REPORT



20
OCT
2020

VEGA



APIS Monthly Report

Comprehensive

Professional

Objective

CATALOGUE

Overview

Exchange Rate:.....	3
1. Macrolide Series :.....	4
2. β -lactams Series :.....	4
3. Aminoglycosides Series :.....	4
4. Tetracyclines Series :.....	5
5. Amido alcohols Series :.....	5
6. Lincomamides Series :.....	5
7. Quinolones Series :.....	6
8. Sulfonamides Series :.....	6
9. Nitrofurans Series :.....	6

● Overview

In the APIs Market from September to October, some major customers have begun to reserve their stocks in the fourth quarter, which has led to the rise in the price of veterinary drug products in the Department. In addition, the significant changes in the RMB exchange rate have led to the depreciation of the US dollar. The prices of many products such as florfenicol, tylosin tartrate, tilmicosin phosphate and paracetamol have increased significantly; some products, such as procaine As penicillin has been cut off, the delivery date of the factory has been scheduled to 2021.

Relatively speaking, the market polarization is serious, quinolones, gentamicin sulfate, sulfonamides and other price trends are relatively weak, for some low price and strong support varieties, we still need to master information and position.

● Exchange Rate

The exchange rate is stable at 1USD = 6.72RMB, 1EUR=7.90RMB, currently RMB exchange rate.



1. Macrolide Series :

Tylosin tartrate/Tilmicosin: In the past month, mainstream manufacturers have increased their product quotations and market prices have increased. It is expected that future prices will remain stable. However affected by the recent bad USD-CNY currency exchange rate, the cost of raw materials has increased and prices have risen slightly. Tilmicosin phosphate has a tight domestic lead time, and various manufacturers decreased the deals. The market price is around usd 38-40/kg, and tylosin tartrate powder is around usd 30/kg.

Erythromycin Thiocyanate: As Azithromycin's demand has remained enthusiastic in the market, manufacturers have actively adjusted prices. The current market price of this product around usd 46-47/kg

Azithromycin: Market delivery continue to be tight, available products in the market are less, however order delivery gradually resumed, and market inquiry transactions continued to be active. Affected by the recent bad USD-CNY currency exchange rate, the cost of raw materials increased and prices have risen slightly. The market price is usd 120-123/kg.

2. β -lactams Series :

Amoxicillin: Earlier prices have been risen, and traders have some stock. The current price is relatively high, and most of customers still in the wait-and-see stage, the price of the factory has been greatly adjusted to usd 26 / kg

PENICILLIN G PROCAINE: Due to raw materials, the product is currently in a price increase stage. Delivery is great tight, there is basically no stock on the market, and both the NCPC/CSPC current delivery date is scheduled to Jan.,2021.

3. Aminoglycosides Series :

Neomycin sulfate: The market price in September is about usd 17-17.5/Bou, at present, the exchange rate of RMB against the US dollar has risen, which has led to the rise in the price of Neomycin, and the market price has generally recovered. The quotations of manufacturers have gradually risen and market demand has gradually increased. .

Later prediction: At present, factories are in a state of no profits or even less. It is expected that market prices will rebound in the near future. As the winter is entering the peak period of procurement, prices are expected to rise slowly.

4. Tetracyclines Series :

Doxycycline hcl: New info said Kunshan will start the production at Nov, but the supply will small at the first. market is still short of stock, price is reaching the high point due to the shortage. Now customer only buy for current use, hesitate to make stock.

If Kunshan quantity can grow enough big to match the market demand, the price may have trend to go lower. Otherwise the price will keep high at this level.

OTC hcl: The market is stable, market price is around usd 14-16/kg, which is in the bottom compare with history. With the Doxycycline re-production in the 4th season 2020, the demand of OTC base will also raise, it will make the OTC hcl cost rais or at least keep stable.

5. Amido alcohols Series :

Florfenicol: At present, the raw material supply of florfenicol is sufficient, but the market price has been rising steadily since August due to the impact of exchange rate changes and the increase of market procurement.

The market price has risen to \$57-58 / kg, and the delivery time of factories is generally around November. This upward trend is expected to continue for 1-2 months, and it will gradually stabilize after all factories resume normal production in December

6. Lincomamides Series :

Lincomycin: Recent week some factory improve price, the main reason is exchange rate decrease a lot and the USD cost increase. For future trend, it is estimated to be stable if no extra situation, thought Topfond need moving address till at least Nov this year, other factories production is normal.

7. Quinolones Series :

Enrofloxacin: Factory does not have much stock, and prices have basically not changed much in August. Now Jingxin and Guobang offered usd 26/kg, Langhua offered usd 26.5-27/kg. Prices will not fluctuate too much in the near future, and market demands is not good.

Ciprofloxacin: Global market demands very little,so for factories they had to decrease price,now market price around usd 26.5/kg.

Norfloxacin: The price keep very stable,and no change,market price around usd 36.5/kg.

8. Sulfonamides Series :

Sulfadiazine (sodium):The current price is at a high level, and the customer's low acceptance of the price has led to a slight decline in the price. Recently, the customer's willingness to purchase is not high, and the price has been stable recently. The current market price fluctuates between usd 31-32/kg.

Sulfamethazine (sodium): Recently, due to the increase in the price of raw material acetylacetone, manufacturers have raised the price uniformly. The current market price fluctuates between usd 13 - 13.5/kg, and the later price is slowly increasing.

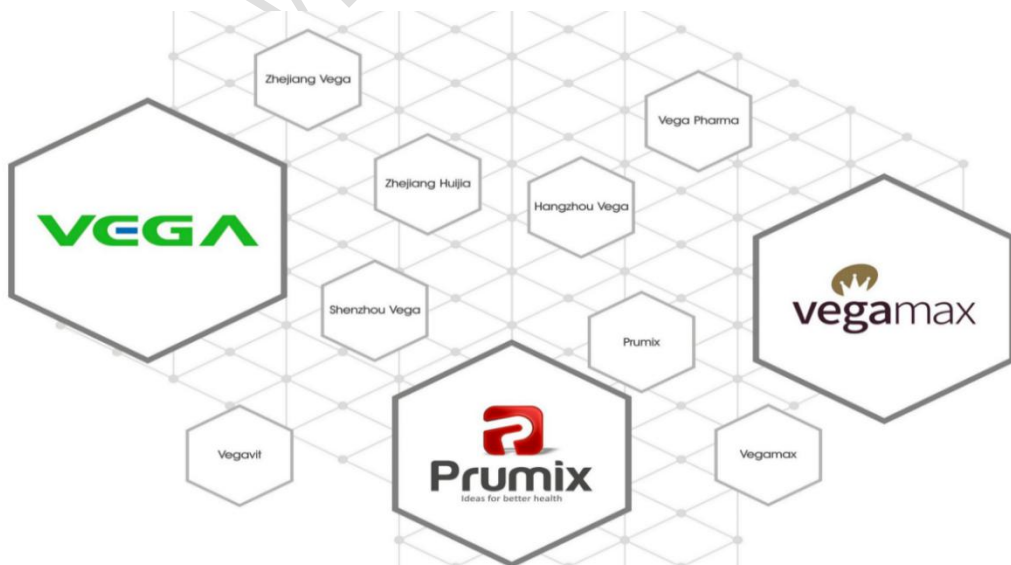
9. Nitrofurans Series :

Furaltadone: The supplying and production from main makers are stable, lead time can be immediately, market and price should be a smooth trend.

FURALTADONE market price around usd 19 /kg , FURAZOLIDONE market price around usd 12 /kg.



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