



APIs MONTHLY REPORT

Ver. JUNE 2020



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Comprehensive



Professional



Objective

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● Production Status

The cost of the upstream factory in the market keeps increasing, but due to the sluggish demand of the downstream end of the market, the transaction price of the market keeps tightening, and some products enter the buyer's market. The market actual inquiry sheet decreases, the actual single fight is more intense, the overall pressure of traders becomes greater.

In the short term, the market is expected to continue its downward trend, with a focus on some of the lower-priced varieties that are relatively vulnerable to price increases as China's domestic hog recovery continues to strengthen.

● Exchange Rate

The exchange rate is stable at 1USD = 7.07RMB, currently keep stable.



1. Macrolide Series :

Tylosin tartrate/Tilmicosin: The Tylosin and Tilmicosin products have entered a lower price position in the market, it is basically stable, the market inquiries have been reduced, some customers' feedback is relatively weak, it is mainly based on current demands.

Erythromycin Thiocyanate: The price of erythromycin thiocyanate has been maintained at a high level, the stock is sufficient, and there has been a certain increase since last 3 months. Risk needs to be controlled.

Azithromycin: Market delivery continued to be tight, there was little spot circulation in the market. But order delivery gradually recovered, and market inquiries and business continued to be active, marketing price around usd 130 - 140/kg

2. β -lactams Series :

Amoxicillin: The downstream demand and procurement basically returned to normal, the mainstream factory quotation high maintenance stability, the market transaction is light. Some traders have a small amount of low price inventory, the delivery time is about two weeks. The market price is in the range of usd 21.5 - 22/kg, the market is stable.

Benzathine penicillin: The price of this product keeps stable all the year round, but it tends to be stable at present. Market transaction than the early light, trade channel transaction price slightly lower than the factory quotation, the current quotation is around usd 27.5/kg.

3. Aminoglycosides Series :

Neomycin sulfate: The market price in June was about usd 17 - 17.5/Bou, The market price continued to decrease, the willingness to ship at low prices increased, and the market price operated weakly.

Later forecast: Due to the current market demand is poor, prices are expected to fluctuate weakly in the later period.

4. Tetracyclines Series :

Doxycycline hcl: Delivery keep tight like always, as per current situation kunshan will not start to produce until August end. In the market only Jiupeng mfg is producing the materials recently but with very limited supply to major customer, it is hard to get ready stock in the market. Even demand is not good, but price is still stable in the high level around USD 83 - 88 /kg. The price trend is depending on the supplying.

OTC hcl: Manufacturers now recover the supplying, and Juxing become the new mfg which get the GMP. Delivery is good and market demand is a little soft, market price is around USD 14.5 - 15/kg, the trend seems to go down slowly, but be careful price will rebound at this time with the maintenance session comes.

5. Amido alcohols Series :

Florfenicol: The reduction of market demand and sufficient supply of raw materials, the market prices were generally decline to USD 51 - 51.5/kg, the price is very close to the production cost of the factory, if the price continues to reduce, the factory will lose money to produce. We expect that the price will gradually stable, and it is a very good opportunity to purchase florfenicol recently. The price is the lowest in past two years.

6. Lincomamides Series :

Lincomycin: Price is still at around USD 42 - 45/Bou. The delivery is very tight, for some factory delivery is arranged to July. Some factory even break the low price contracts. The main reason is that the top factory for lincomycin Topfond is moving factory address, it estimated to be finished till at least Nov this year.

Besides, during past long time, Lincomycin price was at a history level which manufacturers were bearing loss. With this juncture, factory improve the price a lot. For future trend, it will be strong stable and even keep up, the delivery will also keeping tight, as Topfond need moving address till at least Nov this year, and later will be summer season, most of factory will stop production for annual machine inspection. The production capability will further reduce.

7. Quinolones Series :

Enrofloxacin/Ciprofloxacin Hcl: Main producers did not recovery the production, and market price still in high level. Market price around usd 26.5 - 27/kg.

Norfloxacin: Market trends is go down ,due of market demands is very weak, currently the two products market price around usd 36.8-37/KG, but per currently market situations, we forcast the price will keep dropping in near future.

Levofloxacin: Ofloxacin and levofloxacin:price is in a high level, and keep stable ,market price for Ofloxacin around usd 38/KG,Levofloxacin price around usd 36/KG.

8. Sulfonamides Series :

Sulfadiazine (sodium): Recently, manufacturers are willing to increase the price. Due to low customer demand, the price is temporarily stable. The current market price fluctuates between usd 33.5 - 34/kg

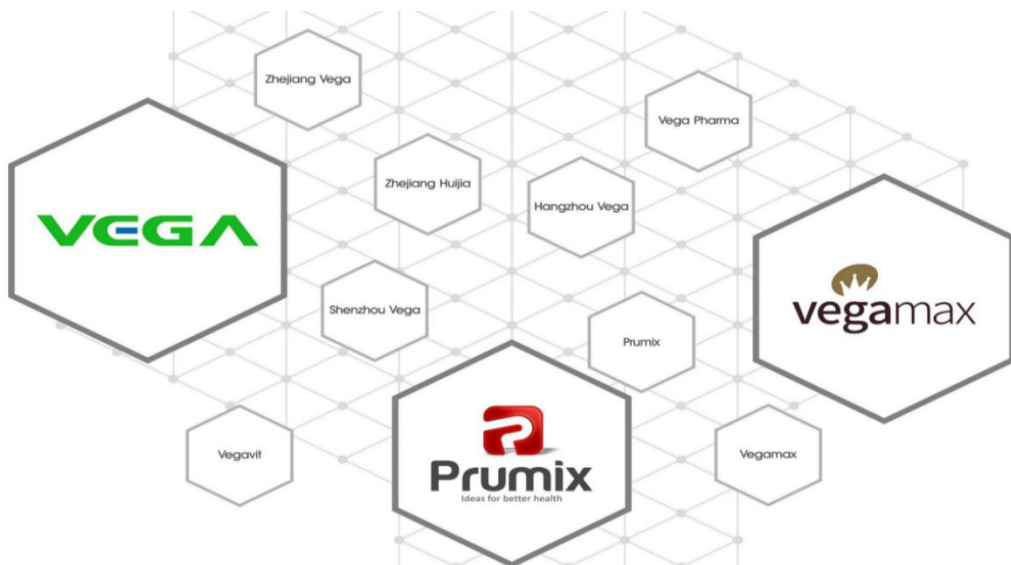
Sulfamethazine (sodium): The market has been stable recently and already at very low level. The manufacturers willing to stay at current price. The current market price fluctuates between usd 12 - 12.3/kg. This product continues to be stable in the later period.

9. Nitrofurans Series :

Furaltadone: The supplying and production from main makers are stable, lead time can be immediatly, market and price should be a smooth trend. Furaltadone market price around usd 17/kg, Furazolidone market price around usd 11/kg



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